

Job Description: Impact Manager

Innovest Advisory

February 2023

Position Title: Impact Manager

Start Date: April 2023 or as soon as possible

Remuneration: Commensurate with experience

Location: Johannesburg, South Africa

Deadline: 26 April 2023

About Us

Innovest is an impact investment advisory firm which helps our clients to become more intentional about impact and embed impact into their processes.

We help our clients to achieve targeted social and environmental outcomes, bringing extensive experience from the development, climate change and broader environmental sectors together with capital markets into the evolving impact investment field. We work with Fund Managers, Impact Investors and Impact Enterprises across a broad range of sectors, with a particular focus on financial inclusion, job creation, gender, agriculture, climate change and environmental sustainability. Our impact services include impact strategy development, impact measurement and management, impact due diligence, design of impact incentives, managing impact risk, impact verification and other related impact services.

We work globally, across both developed and developing markets.

Visit our website for more information about us www.innovestadvisory.com

About The Role

We are seeking a proven professional with a deep understanding of impact investing, socio-economic development, climate and environment, and sustainable finance to join us in the role of Impact Manager.

The individual will lead and/or support our client engagements with fund managers. You will be at the forefront of developing and assessing impact strategy and impact measurement frameworks across a number of sectors, in order to drive enhanced social and environmental performance of investment funds and companies.

This is an opportunity to become part of an innovative growing business working to improve the lives of people and the planet, especially in emerging and frontier countries, and to work towards the achievement of the UN Sustainable Development Goals.

Responsibilities

Reporting to the Managing Director, you will:

- Manage or support the delivery of client engagements, including developing impact strategies, theories of change, impact management frameworks and impact metrics for clients such as impact funds or impact enterprises.
- Manage or support the delivery of impact measurement, management and reporting for our clients, utilising a range of impact data collection methodologies, and bringing in expert analysis that draws up on best practises in socio-economic development and/or climate and environmental sustainability.

- Contribute to Innovest’s internal research and external thought leadership to expand our internal knowledge on a range of service offerings to key client segments including funds and corporates.
- Support business development, including drafting proposals, capability statements, presentations, case studies and communications.
- Manage day to day relationships with South African clients and generate new business leads from South African and international clients through strong networks and networking.
- Lead or support the maintenance of internal systems, business development tools, project management tools, databases, CRM management and client delivery templates, Identifying where process efficiencies can be achieved and taking initiative to develop new tools, templates or processes where gaps are identified.
- Engage with the social and environmental impact focussed ecosystem globally and in South Africa, representing Innovest and bringing network opportunities. This may include speaking opportunities in person and through webinars.
- Contribute to the leadership of Innovest’s South Africa team including technical support and team professional development.

Essential Qualities

- BSc/MSc degree in a relevant field, including but not limited to: Development Studies, Development Economics, Climate and Environment, Sustainable Development, Sustainable Finance, Finance or Economics.
- 8+ years relevant work experience in socio-economic development, sustainable finance or impact investing.
- Experience of design and delivery of impact strategy and/or impact measurement and management solutions for clients including for grant based and impact investment approaches.
- Professional experience in qualitative and quantitative data collection, analysis and reporting.

- Experience in sectors including but not limited to: financial inclusion, gender, refugees, agriculture, water, energy, housing, education, healthcare, climate change, environment and biodiversity.
- Experience in a consultancy, social audit/assurance or environment or a development institution.
- Strong interpersonal skills and an understanding of adapting your approach to suit different contexts.

Desirable Qualities

- Experience in investment management specifically private equity or debt, including due diligence or ESG
- Experience working in developing economies or for clients in developing economies
- Understanding of international standards and frameworks in impact investing, including regulation such as the EU's SFDR
- Strong quantitative skills and competence with data analysis and visualisation, strong Excel skills and experience of or a desire to learn dashboarding tools such as Google Looker, PowerBI or Tableau

Location

You will be based in Johannesburg, South Africa with the right to work in South Africa. As a global business, you will work with our teams in London, Guernsey and Jersey alongside the South Africa team.

Innovest embraces flexible working regimes. Currently we request the team to be present in the Morningside office four days a week with one day flexible working from home. This is adaptable based on personal situations.

Remuneration

The salary for this position will be commensurate with experience.

In addition we offer a monthly contribution to your private pension and private medical scheme.

Application

If you're interested in joining our team, please email your **cover letter** and **CV** to info@innovestadvisory.com

Applications close on 26 April 2023. Interviews may commence before the closing date therefore we encourage early applications. Shortlisted candidates will be contacted within two weeks of the closing date. If you are not contacted within this time period, please consider your application unsuccessful.

Innovest reserves the right not to make an appointment.